

# Global Energy Management Company

The Company has operations in more than 100 countries offering integrated energy solutions, including: solar storage solutions, industrial automation and control, grid automation and residential solutions. As it grew through mergers and acquisitions, data became siloed across more than 200 disparate systems.

## Business Opportunity

Gain a holistic view of purchasing behavior across multiple business units and disparate data sources.

- Consolidate and optimize \$10B in spend on products, components, and raw materials
- Build a Global Analytics Platform to identify savings opportunities and enable more regular and accurate negotiations with suppliers

## Technical Challenges

- Rapid go-live required in a highly-complex environment against 200-source ERP
- Global M&A agenda will drive further data complexity
- Required true self-service with centralized governance across a complex data landscape

## Results / Outcomes

- 5% per year savings in Direct and Indirect Materials (results in \$500M savings annually)
- 100,000 Purchase Orders identified as redundant and retired in the first two months of deployment
- Went live in less than 2 months

## Why Birst?

- Cloud-architected BI Platform allows them to go live quickly
- Birst agility with governance to fit both Business and IT requirements



### CHALLENGE -

*Gaining visibility into purchasing analytics across 200+ ERP systems.*

### RESULTS -

**5%**  
SAVING COGS

LIVE IN  
**2**  
MONTHS

**100K**  
REDUNDANT  
POs IDENTIFIED